An Interview with Marge Fauteux, President of Paratemps, Inc.

What is Paratemps, Inc.?

Paratemps is a Legal and Corporate Staffing Service for the legal and business community providing quality, carefully screened professionals for temporary, temp-to-hire, and direct hire representation throughout the greater Western MA and Northern CT areas.

How long has Paratemps, Inc. been in business?

Over 23 years. When Paratemps, Inc. was established in 1990, we specialized in legal placement only. Shortly thereafter, Paratemps diversified and changed its tag line to "Legal and Corporate Staffing Service" when our law firm clients were referring their non-legal clients to us. This change has opened up several more opportunities for Paratemps.

What makes Paratemps unique?

Paratemps is a locally woman-owned business with M/WBE designation and SDO Certification by the Commonwealth of MA. For over ten years, I worked as a Paralegal to a Senior Partner in a major law firm and decided in 1990 to take a chance by starting a business specializing in employment services for paralegals. While working at the law firm, I had observed unqualified temporary candidates who were hired to cover for vacation coverage, maternity leaves and other long-term absences. After doing more research, I left my position on January 31, 1990 and started Paratemps, Inc. on February 1, 1990.

Having worked as a Paralegal in various areas of the law, I am keenly aware of candidates seeking a job that fits their expertise. My goal is to really focus on their career path rather than just finding them a job. We carefully listen to their desired goal and utilize their transferable skills to match our clients' needs. While the initial plan was to assist Paralegals with employment services, the business evolved to include all legal professionals such as Attorneys, Law Firm Administrators, HR Managers, Compliance Analysts, Legal Assistants and non-legal Professionals. Paratemps also provides resume preparation, career consulting and interviewing skills.

Since starting Paratemps, Inc., what else have you done to grow the business?

Shortly after starting Paratemps, Inc., I was asked by Westfield State University to teach in a new Lifelong Learning Paralegal Program. Marti Jannery who was in charge of the Program heard about workshops that I was doing for Paralegals. So for over 13 years, I taught Paralegal students on a part-time basis as an adjunct professor.

Bay Path College in Longmeadow, MA had also asked me to be a Member of their Professional Legal Advisory Board as their goal was to implement an ABA Approved Program. I have been a member of that Board for the past 17 years. Other memberships include Nutmeg Chapter of ALA (Association of Legal Administrators) as a Business Partner, HRMA (Human Resources Management Association) as a member, and MRC (MA Rehabilitation Commission) as a member of their Business Advisory Board. For over 10 years, I served as a BNI (Business Network International) Director for Western MA. I am still a member of the Wilbraham BNI Chapter.

Networking is such a huge part of growing a business and my associations with these organizations and the phenomenal legal professionals that Paratemps has been privileged to serve over the years have been instrumental in Paratemps' growth over the years.

Is there anything else we need to know about Paratemps?

There is a misconception that Paratemps only provides temporary staffing. As a matter of fact, Paratemps has placed a number of direct-hire candidates over the past 23 years.

How can we contact you to learn more about Paratemps' services?

Paratemps may be contacted through our website: www.paratemps.net or email: info@paratemps.net. Our phone number is (413) 731-7780; fax (413) 739-3224. We welcome your questions and look forward to hearing from you.

PARATEMPS™
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